



## PR/116731 | Sales representative (Modern Trade)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1522390

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月01日 04:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- Have at least 3 - 5 years of sales in FMCG or modern trade business.
- Fluent in English for both spoken and written.
- Able to use computer programs well such as Word, Excel.
- Have a driver's license and personal car.
- Able to be on business trips.

#### Responsibilities:

- Manage sales for assigned modern trade accounts, including supermarkets, department stores, and other retail outlets.
- Prepare sales orders, promotional campaigns, and product sampling plans to boost visibility and sales volume.
- Conduct regular market visits to collect feedback from customers and ensure the availability of products on shelves.
- Collaborate with marketing teams to develop effective promotional strategies tailored to different accounts.
- Build and maintain strong relationships with clients and identify new business opportunities
- Work to increase sales and product placement in modern trade channels.
- Essential duties include lead generation, product demonstrations, and resolving customer inquiries to ensure satisfaction.

**Benefits:**

- Commission
  - Car Maintenance
  - Social insurance
  - Telephone
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会社説明