



PR/116728 | Export Sales Manager (Japanese Speaking)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1522389

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年04月01日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Export Sales Manager (Japanese Speaking)

Location: Bangkok, Thailand

Job Type: Full-time, Monday – Friday from 09:00 to 17:45

Job Responsibility:

- Responsible for overseeing all matters within Export Sales Division and addressing any issues that may impact its operations.
- Design and implement strategic plans to achieve company goal.
- Conduct market research to build up effective strategies, develop new customers and products.

- Review the sales results and consider improvement ideas with the management team and subordinates.
- Build a good relationship with internal and external stakeholders.
- Prepare sales and marketing reports in English and Japanese.
- Regularly work closely with Japan Headquarter for any sales and marketing issue.
- Perform inventory control to prevent overstock.
- Create a yearly budget and business plan with the management team.
- Monitor and control the expenses within the approved budget.
- Set KPI, track, and conduct evaluation to subordinates.
- Guide and train subordinates while improving their work efficiency.
- Handle other tasks assigned by superiors

Qualification:

- Minimum 5 years' experience in export / international sales or related field, with at least 2 years of a managerial role in export / international sales is a must.
- Fluent in English (TOIEC 700+) and Japanese (JLPT N2) is required.
- Background in consumer products or household appliances is an advantage.
- Proficiency in Excel (Pivot, Vlookup) and Power Point. Knowledge in online and offline marketing, business analysis, or any marketing field is an advantage.
- Strong communication, negotiation and analytical skills.
- Able to attend business trip abroad (Southeast Asian countries).

Benefit:

- Annual Bonus
- Provident Fund (after probation period)
- Transportation Allowance
- Annual Health Check-up
- Health Insurance, Life Insurance
- Annual Staff Party

How to Apply: If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

会社説明