



PR/109090 | Executive / Sr. Executive Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1522337

業種

自動車・自動車部品

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年02月18日 12:42

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Role: Executive / Sr. Executive

Location: Malur, Karnataka

Experience/Qualifications Requirements:

- Bachelor's Degree / Engineering / Mechanical or Related Field
- 4+Years' Experience in Automotive Industry
- Candidate Must Read & Write Japanese Language

Primary Duties and Responsibilities:

- This should be the first point of contact between customers and our company.
- Should be able to assess sales needs and opportunities with manager while contributing to sales growth and customer retention.
- Should be able to assist the manager in organizing, planning, and implementation of business strategies in line with the organizational objectives and policies.
- Should be able to maintain or build good relationship with existing and prospective customers.
- Should be skilled and experienced in sales forecasting/planning and be able to achieve the sales target established by the manager or management.
- Should have time management skills and willingness to take the initiatives.
- Should have excellent persuasive verbal and written communication skills and fluency in English language.
- Should have flexibility to travel for business meetings across India

- Should have a professional appearance and follow work ethics.

Skills and Specifications

- Strong Analytical & Problem-Solving Skills
- Time management and organization skills
- Delegation of work to the employees
- Proficiency in Microsoft Office Tools.

会社説明