



## PR/158580 | Senior Medical Product Specialist

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1522265

#### 業種

医療機器

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 12:38

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A fast-growing medical company is seeking highly motivated medical sales to join their energetic and dynamic team. As a **Medical Product Specialist**, you will play a crucial role in driving sales and expanding market presence.

#### Job Responsibilities

- Proactively identify and engage potential clients in the healthcare industry.
- Effectively present and demonstrate company products to key decision-makers.
- Negotiate and secure sales and contracts, ensuring customer satisfaction and loyalty.
- Maintain detailed records of sales activities and provide accurate reports to the sales management team.

#### Job Requirements

- Diploma/Degree in Biomedical Science, Nursing, Business Studies, Science, Marketing, or a related field.
- Minimum 2 years of experience in medical sales, preferably in the surgical disposables or consumables portfolio.
- Strong interpersonal and communication skills, with the ability to effectively engage with healthcare professionals.
- Excellent negotiation and problem-solving skills, with a proven track record of successfully closing sales.

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会社説明