



PR/158409 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1522263

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年02月18日 12:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A well-established electronic components company is seeking a motivated and resilient personnel to join their dynamic sales team. As a **Sales Manager**, you will drive sales and boost the market presence of the assigned portfolio by leading your subordinates towards achieving both team and company goals.

Job Responsibilities

- Manage and support distributors in their sales and marketing activities.
- Achieve sales results in line with monthly targets and yearly business plans.
- Prepare weekly and monthly sales reports, yearly business plans, strategies, and updated project lists.
- Identify new opportunities to increase sales.

Job Requirements

- Degree or Diploma in any field.
- Minimum 3 years of sales experience in electronic components or semiconductors, with the ability to handle and serve Global Distributors business for E&E industry.
- Good communication skills, presentation skills and power point skills.
- Able to handle high pressure from customers and factory.
- Good analytical in problem solving.
- Able to work independently with minimal supervision.

会社説明