



PR/086597 | Managing Director

#### 募集職種

#### 人材紹介会社

JAC Recruitment USA

#### 求人ID

1522240

#### 業種

ビジネスコンサルティング

#### 雇用形態

正社員

#### 勤務地

アメリカ合衆国

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 10:36

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### Managing Director

The Managing Director (MD) of a buy-side investment banking firm holds a senior leadership role overseeing investment activities, deal sourcing, due diligence, transaction execution, and portfolio management.

#### RESPONSIBILITIES

- Deal Sourcing & Evaluation: Identify and source investment opportunities, conduct comprehensive due diligence, and assess financial performance, market dynamics, and risk factors.
- Transaction Execution: Oversee the execution of investment transactions, including negotiations, documentation, and closing processes, while collaborating with legal, financial, and technical advisors.
- Client Relationship Management: Build and maintain relationships with clients, investors, and industry partners, providing customized investment solutions and strategic insights.
- Regulatory Compliance: Stay updated on regulatory developments and market trends, ensuring compliance and proactively addressing potential issues.

#### REQUIREMENTS

- Extensive background in buy-side investment banking, private equity, asset management, or related sectors.
- Demonstrated history of successfully identifying, executing, and managing investment transactions across various

industries and asset classes.

- Strong leadership and team management abilities, capable of inspiring and motivating teams to achieve outstanding results.
- Excellent analytical skills, financial modeling expertise, and decision-making capabilities, with a deep understanding of investment principles and valuation methods.
- Exceptional communication, negotiation, and relationship-building skills, enabling effective interaction with clients, investors, and other stakeholders.
- High standards of judgment, integrity, and professionalism, with a commitment to maintaining the highest ethical standards in all business dealings.
- Fluent in Japanese and English.

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会社説明