



PR/094548 | Sales Engineer

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1522202

業種

小売

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年02月18日 10:32

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Japanese company specializing in construction equipment and systems

Location: Go Vap - HCMC

JOB RESPONSIBILITIES

- Conduct project sales, focusing on HVAC and plumbing systems for construction projects.
- Collaborate with clients to understand their needs and provide tailored solutions.
- Utilize CRM tools to manage and track client interactions and sales activities.

- Prepare and deliver presentations using MS Office tools (Excel, Word, PowerPoint). Maintain relationships with existing clients and develop new business opportunities. Participate in training sessions and industry events to stay updated on market trends.

JOB REQUIREMENTS

- Degree: Bachelor's degree (preferred in a related field).
- Experience: Project sales experience in the HVAC or plumbing systems industry is highly desirable.
- Language: Proficiency in English is mandatory.
- Skills: Familiarity with CRM tools and proficiency in MS Office (Excel, Word, PowerPoint).
- Good to have: Motivation and a proactive approach, even for candidates from unrelated industries.

BENEFITS

- Salary: Up to 25 million VND/month (fixed, 13 months/year).
- Performance Bonus: Annual performance-based bonus calculated based on individual sales targets and company performance.

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会社説明