



PR/122771 | Sales Engineer (Valve)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1522177

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年04月01日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Descriptions:

- Establish relationships with End Users (Industrial Market) who use valves, gather market information, and expand sales
- Maintain and establish a relationship with the distributors and contractors (Building Construction Market), gather market information, and expand sales
- Do a market survey of new business fields and reporting
- Work closely and liaise with related divisions such as Sales Team, Engineering, Japan Head Office, Singapore Regional Head Office, Factories, and Warehouse
- Properly understand the needs of customers and follow up on ongoing projects
- Person in charge of communicating with customers if a claim occurs, and liaising with related divisions to solve the problem

Requirements:

- Min Bachelor's degree in Industrial or Mechanical Engineering
- Minimum at least 2 years of experience as a sales or marketing in Valve industry
- Have the ability to make plans on their own without waiting for instructions from the head office and execute them according to the plan
- Proactive attitude to analyze the current situation and change to a better way

- Proactive attitude to hit the target and logical way of thinking
- Excellent organizational and multitasking abilities, with a keen eye for detail
- Decisive, driven, and able to deliver effective, innovative solutions

会社説明