



## PR/094802 | Partner Development Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1522143

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 10:15

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Partner Development Manager

Our client in the information & communication technology industry is hiring a Partner Development Manager. This is newly created role due to the business expansion in the company.

#### Key Responsibilities:

Manage and grow the company's existing business by developing new business opportunities and lead a team to achieve sales targets.

Develop and execute strategic sales plans to attract new merchants and attain the company's growth KPIs

Analyse market trends, track performance data, and provide strategic insights to management for business growth.

#### Key Requirements:

Bachelor's degree in business, Marketing, or related field

Min 5 year of experience in strategic sales, account management, or business development  
Strong account management, negotiation, and team leadership skills, along with a deep understanding of retail and SMB partnerships and co-sharing services.  
Good communication & interpersonal skills

Interested applicants please click [APPLY NOW](#).

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EA Personnel: R1987984

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会社説明