



PR/094793 | Business Development Manager Japanese Speaker

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1522140

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年02月18日 10:15

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client is looking for Business Development Manager for their partner business.

Their business is portable charging spot, co-sharing business, you can borrow the charge and give it back to the other shop.

Feel free to apply this position if you are interested.

JOB RESPONSIBILITIES

- Manage the company's existing rental businesses by developing new installation locations.
- Develop and execute strategic sales plans to attract new merchants/location.

- Lead, mentor, and drive the performance of a sales team to increase rental revenue.
- Identify new business opportunities.

JOB REQUIREMENTS

- 5+ years of experience in strategic sales, account management, or business development.
- Proven ability to lead a team and achieve ambitious revenue and partnership targets.
- Experience in co-sharing services, gift card distribution, or digital payment solutions is an advantage.

BENEFITS

- Work time is flexible
- AWS: Yes
- VB: Yes
- Salary: S\$4500-5500

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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EA Personnel Registration Number: R24122374

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会社説明