

MichaelPage

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Sales Manager - Automotive Electronics

Sales - Automotive

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1522069

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1500万円

更新日

2025年02月17日 17:24

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a passionate Sales Manager who can drive sales growth. The ideal candidate needs to have sales experience in the electronics industry with a focus on Automotive clients in Japan. The ideal candidate will be responsible for developing strategies to improve sales, effectively handling customer complaints, and maintaining high levels of customer satisfaction.

Client Details

Our client is a large organisation in the electronics industry. They are well-established and respected in their field, with a reputation for delivering high-quality products and services. They are dedicated to fostering a cooperative and supportive work environment, where employees are encouraged to grow and succeed.

Description

- Develop and implement effective sales strategies.
- Establish productive and professional relationships with key personnel in assigned customer accounts.
- Negotiate and close agreements with large customers.
- Monitor and analyse performance metrics and suggest improvements.
- Prepare monthly, quarterly, and annual sales forecasts.

- Handle customer complaints promptly and effectively.
- Stay up-to-date with new product launches and ensure sales team members are on board.

Job Offer

- A competitive salary package with an estimated range of 10,000,000 to 15,000,000 JPY per annum.
- An opportunity to work in a supportive and professional environment in the electronics industry.
- Chances for career progression within the company.
- A location that offers a balance between work and leisure.

We invite qualified candidates who are passionate about sales and have a strong desire to succeed in the retail industry to apply.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- A degree in Business Administration or relevant field.
- Proven work experience in sales management in the electronics industry with a focus on Automotive clients.
- Strong communication and negotiation abilities.

会社説明

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