

MichaelPage

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Sports- Retail Director

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1522014

業種

その他

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円

更新日

2025年02月17日 12:14

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a Retail Director to oversee our fast-paced Sports department in Tokyo. The ideal candidate will develop strategies to improve customer service, drive store sales, and increase profitability

Client Details

Our client is a large organization, specializing in sports and lifestyle products. Their dedicated team works to create innovative solutions that improve the everyday lives of their consumers. Located in Tokyo, they have a strong market presence and are highly respected within the FMCG industry.

Description

- Overseeing daily operations of the retail department within the FMCG industry.
- Developing and implementing strategies to improve customer service and drive store sales.
- Ensuring the achievement of sales targets and operational goals.
- Leading a team to deliver exceptional service to our customers.
- Managing budgets, controlling expenses, and maximizing profitability.
- Implementing visual merchandising standards and guidelines.
- Ensuring compliance with health and safety regulations.

- Performing regular performance reviews and providing ongoing professional development opportunities for the team.

Job Offer

- An attractive salary package of around 10.8M - 13.2M JPY per annum.
- A rewarding role within a reputable organization in the FMCG industry.
- Opportunity for professional growth and development.
- Being part of a vibrant and dynamic team in Tokyo.

Embark on a rewarding journey with our team. We look forward to welcoming you to our Tokyo office.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

スキル・資格

A successful Retail Director should have:

- A strong background in the FMCG industry.
- Proven leadership skills and the ability to motivate a team.
- Excellent communication and interpersonal skills.
- A commitment to providing exceptional customer service.
- Strong financial acumen and budget management skills.
- Flexibility to adapt to the dynamic FMCG industry.
- A strategic mindset and problem-solving abilities.

会社説明

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