

MichaelPage

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Sales Manager - Electronics

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1521984

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1000万円

更新日

2025年02月17日 08:54

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are looking for an enthusiastic Sales Manager who is passionate about leading a team and driving sales in the industrial / manufacturing sector. The ideal candidate should have a solid background in sales and a knack for building strong client relationships.

Client Details

Our client is a medium-sized enterprise that has made significant strides in the field of RFID Technology. Located in Tokyo, they have consistently delivered quality products and services, contributing to the industrial / manufacturing industry's growth. They value innovation and teamwork, creating a supportive and collaborative work environment.

Description

- Develop and implement strategic sales plans tailored to the industrial / manufacturing industry.
- Establish and maintain relationships with key clients.
- Monitor and analyse sales performance against goals to determine effectiveness.
- Collaborate with internal departments to ensure client needs are fulfilled effectively.
- Handle customer complaints and resolve them in a timely and effective manner.
- Stay up-to-date with industry trends and competitor activity.

- Participate in industry events and conferences to network and promote the company's products.

Job Offer

- A competitive salary ranging from JPY 8,000,000 to JPY 10,000,000 per annum.
- Bonus benefits equivalent to 2-4 months of salary.
- An opportunity to work in the vibrant city of Tokyo.
- A supportive and collaborative work culture.
- Permanent position with opportunities for professional growth.

We welcome ambitious individuals who are ready for the next step in their career to apply. This is an exciting opportunity to join a thriving company in the industrial / manufacturing industry.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- Excellent interpersonal and negotiation skills.
- Proven sales experience in the industrial / manufacturing industry.
- Knowledge of RFID technology.
- Ability to develop and implement effective sales strategies.
- Strong problem-solving skills and the ability to handle customer complaints.

会社説明

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