



PR/086891 | Sales (m / f / d)

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントドイツ

##### 求人ID

1521724

##### 業種

化学・素材

##### 雇用形態

正社員

##### 勤務地

ドイツ

##### 給与

経験考慮の上、応相談

##### 更新日

2025年04月08日 22:00

#### 応募必要条件

##### 職務経験

3年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ビジネス会話レベル

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### COMPANY OVERVIEW

Japanese company specialized in Chemicals is looking for Sales (m/f/d) in Munich, Germany.

##### JOB RESPONSIBILITIES

- Manage and oversee trading activities, including the import and export of chemical products.
- Identify and source new products in Europe to introduce to other regions.
- Develop and maintain strong relationships with clients and partners to drive sales growth.
- Assist in identifying and evaluating potential M&A opportunities to expand the market presence.
- Conduct market research to stay updated on industry trends and competitor activities.
- Negotiate contracts and agreements with suppliers and clients to ensure favorable terms.

- Prepare regular reports on sales activities, market conditions, and business performance.

#### JOB REQUIREMENTS

- 3-5 years of experience in sales, trading, or business development, preferably in the chemical industry.
- Excellent communication and negotiation skills.
- Ability to work independently and take initiative..
- Ambitious, self-driven, and eager to take on responsibilities.
- Native equivariant of German and business level of English.
- Willingness to travel as required.

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会社説明