



## PR/094547 | [Health Supplement] Sales Executive

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1521708

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 00:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

We are supporting our client, a well-known brand providing vitamins and health supplements

#### Job Responsibilities

- PART 1 - SALES ACTIVITES
  - Source and develop customer referrals
  - Prepare sales action plans and strategies
  - Develop and maintain sales and promotional materials
  - Develop and make presentations of company products and services to current and potential customers
  - Develop sales proposals and negotiate with customers
  - Prepare and present sales contracts
  - Conduct technical training and trials together with the R&D department
  - Maintain sales activity records and preparation of customer visit reports timely
  - Respond to sales inquiries and concerns by phone, electronically, or in person
  - Ensure customer satisfaction and good customer relationships by ensuring the timely satisfaction of customer's needs and complaints in a professional fashion
  - Carry out market research and surveys, monitor competitors, market conditions, and product development
  - Monitoring of orders from customers and issuance of purchase order

- Monitoring of cargo ready date and arranging/monitoring cargo dispatch schedule together with the shipping team
- Handle document requests, sample requests, complaints from customers, and input into the cloud system
- Ability to speak English fluently
- PART 2 – SALES REPORTS
  - Preparation of various reports as but not limited to sales budget, monthly sales estimation, and new businesses
- PART 3 – TRAINING
  - Attend training provided and arranged by the company.
  - Expected to be self-motivated to learn while not doing Part 1 and Part 2 above

**Job Requirements**

- 3-5 years of experience in Sales with the Food additives background
- English communication is a must
- Proven track of sales record

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会社説明