



PR/094532 | [Real Estate] Business Development and Asset Management

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1521700

業種

不動産仲介・管理

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年03月25日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Japanese Real Estate development committed to fostering co-existence and co-prosperity in Vietnam.

We are seeking a highly motivated and experienced staff to join our **Business Development & Asset Management** team in achieving exceptional results.

Location: Ho Chi Minh City

JOB RESPONSIBILITIES

1. Business Development:

- Identify and evaluate new business opportunities, including market trends, potential partnerships, and investment prospects.

- Conduct feasibility studies, due diligence, market research, competitor analysis, develop new business concept, build financial models, etc. to support decision-making.
- Participate in negotiation progress for new projects. Support necessary requests until deal closing.
- Build and maintain relationships with key stakeholders, including partners, clients, and government authorities.
- Collaborate with internal teams (Design and Constructions, Leasing, Marketing, Finance, Operation, etc) to develop strategies for managing the project.

2. Asset Management:

- Monitor and evaluate the performance of the company's real estate assets.
- Develop and implement strategies to optimize asset utilization, revenue, and operational efficiency.
- Coordinate leasing, marketing, and tenant management activities to maximize occupancy rates and value-up the properties.
- Conduct regular inspections and assessments to ensure compliance with legal, safety, and operational standards.
- Prepare asset performance reports, including financial analysis, forecasts, and recommendations for improvement.
- Building and managing annual budget and actual PL

3. Collaboration and Reporting:

- Work closely with cross-functional teams, including Finance, Legal, Design, and Construction, to align on project goals.
- Provide regular updates to management on business development activities and asset performance.

Other assignments: As instructed by the Head of Department.

JOB REQUIREMENTS

- Bachelor's degree.
- At least 5 years of experience working in similar positions in Business Development, Asset Management or related roles in real estate or property management.
- Good verbal and communication in both Vietnamese and English. Smooth communication in Business English. Japanese is a plus.
- Have basic knowledge in accounting and finance.
- Strong skill in Excel and Data analysis, market analysis, budget planning and cost control. Work well with numbers especially numbers related to revenue, expenses, profit, dividend.
- Able to work independently, with enthusiasm and long-term commitment to the Company.
- Willing to work under high pressure.
- Personal qualities: careful, honest, integrity, hardworking, responsible, well-organized, problem-solving mindset, quickly adaptable to new working environments.

BENEFITS

- Training and promotion opportunities.
- Compulsory Social insurance, health insurance, unemployment insurance according to laws.
- Other private Health insurance and Accident insurance.
- 13th month salary and bonus following company policy.

- Annual health checks, company trips, and other team-building activities.
- Other benefits. (Tet gift, Mid-autumn gift, Seniority bonus, etc.)
- Work in a friendly working environment.
- Working time: From Monday to Friday.

OTHERS

- Selection process: Test (Finance, Logic and English) and 1 interview/presentation
- Probation period: 60 days
- Report line: HOD

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Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN
#cityhcm

会社説明