



PR/094301 | Sales Manager (GT channel)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1521686

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年03月25日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client Japanese Manufacturing & Trading is looking for a highly motivated and experienced candidate for the position of **Sales Manager GT channel** sales achieving exceptional results.

Location: Ho Chi Minh City

JOB RESPONSIBILITIES

- Manage sales team in GT market.
- Set KPI and Manage progress.
- Analyze and report business results.

- Promote business with sales channels, customer exploitation, and business negotiations.
- Organize and participate in sales exhibitions and product trial sales events.
- Report to superiors and lower management.

JOB REQUIREMENTS

- Basic office computer skills (Word, Excel & Power point)
- Good verbal and communication in both Vietnamese and English. Japanese is a plus.
- Ability to identify problems, conduct research, analyze and come up with solutions.
- More than 1 year of experience at Sales manager or Sales Leader level.
- Have experience in the GT channel business for over 3 years. The priority area is the HCM area. Experience in the FMCG food industry is preferred.

BENEFITS

- Clean and dynamic working environment.
- Opportunities for training to improve professional skills, creating conditions for future advancement and personal development.
- Fully participate in Insurance policies.
- Enjoy other benefits according to the company's general policy (welcoming, annual travel, year end party,...)
- Training and promotion opportunities.
- Working time: From Monday to Friday.

会社説明