



PR/094782 | Business Loan Relationship Manager / Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1521630

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年03月25日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a premier financial services and consulting firm.

Job Responsibilities

- Develop and maintain long-lasting relationships with clients, providing tailored loan solutions for both personal and corporate needs.
- Identify and cultivate new business opportunities, expanding our client base and generating revenue.
- Evaluate loan applications, assessing creditworthiness and risk, in compliance with company policies and industry regulations.
- Collaborate with the credit and underwriting teams to ensure accurate and timely loan approvals.
- Maintain a thorough understanding of the company's loan products and services, ensuring you can effectively address clients' needs.
- Attend networking events and industry conferences, representing the company and fostering new connections.
- Continuously stay informed of market trends and changes within the financial sector, adapting strategies and services accordingly.

Job Requirements

- With a minimum of 5 years of experience in loans sales or relationship management.

- Proven track record in loans sales, with a strong understanding of both personal and corporate loans.
- Excellent interpersonal and communication skills, with the ability to establish trust and rapport with clients.
- Experience in evaluating loan applications and assessing credit risk.
- Strong analytical, problem-solving, and decision-making skills.
- Self-motivated with the ability to work both independently and collaboratively within a team.
- Familiarity with industry regulations and compliance standards.

We regret to inform that only shortlisted candidates will be notified.
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R1872520
EA Personnel Name: Lum Yu Ru

会社説明