



## PR/094782 | Business Loan Relationship Manager / Business Development Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1521630

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月11日 10:40

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client is a premier financial services and consulting firm.

#### Job Responsibilities

- Develop and maintain long-lasting relationships with clients, providing tailored loan solutions for both personal and corporate needs.
- Identify and cultivate new business opportunities, expanding our client base and generating revenue.
- Evaluate loan applications, assessing creditworthiness and risk, in compliance with company policies and industry regulations.
- Collaborate with the credit and underwriting teams to ensure accurate and timely loan approvals.
- Maintain a thorough understanding of the company's loan products and services, ensuring you can effectively address clients' needs.
- Attend networking events and industry conferences, representing the company and fostering new connections.
- Continuously stay informed of market trends and changes within the financial sector, adapting strategies and services accordingly.

#### Job Requirements

- With a minimum of 5 years of experience in loans sales or relationship management.

- Proven track record in loans sales, with a strong understanding of both personal and corporate loans.
- Excellent interpersonal and communication skills, with the ability to establish trust and rapport with clients.
- Experience in evaluating loan applications and assessing credit risk.
- Strong analytical, problem-solving, and decision-making skills.
- Self-motivated with the ability to work both independently and collaboratively within a team.
- Familiarity with industry regulations and compliance standards.

We regret to inform that only shortlisted candidates will be notified.  
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R1872520  
EA Personnel Name: Lum Yu Ru

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会社説明