



PR/094778 | Policy Servicing Consultant

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1521627

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年02月11日 10:40

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is one of the world's trusted global insurance broker and they are looking for a talent in Policy Servicing Consultant.

Job Responsibilities

- Responsible for conducting annual reviews and policy servicing of existing policies with HNW clients by collaborating with the private bankers to review and analyse in-force policies.
- Drive revenue flows by developing strategies to create cross-sell and up-sell opportunities with current book of clients to achieve both revenue and review completion targets.
- Support and improve policy servicing objectives by contributing customer feedback and recommendations to support the overall strategic plans and reviews of the business.
- Build and foster rapport with market heads/team leaders in order to drive referral opportunities with HNW clients.
- Work closely with the private bankers and wealth planners to understand the HNW clients' profiles, needs and expectations in order to provide appropriate advices/recommendations on life and personal lines solutions.
- Ensure compliance with regulatory requirements and operational procedures/processes

Job Requirements

- Diploma / Degree with at least 5-6 years' experience in the Insurance industry
- Proven sales track records in promoting Universal Life and/or other life insurance products.
- Detail-minded, well-organized and high level of accuracy.

- A team player that possess good interpersonal skills with excellent communication and
- negotiation proficiencies.

We regret to inform that only shortlisted candidates will be notified.
Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R1872520
EA Personnel Name: Lum Yu Ru

会社説明