



## PR/158568 | Sales & Service Assistant Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1521574

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月08日 20:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A manufacturer and sale of plastics processing equipment and systems is seeking a sales & service assistant manager to responsible for sales, service and consultancy for auxiliary equipment of plastic injection molding industry.

#### Job Responsibilities

- Responsible for the sale of products, development and execution of sales plans, targets, and budgets
- Supporting sales and key account colleagues in the management of key client relationships and contract negotiation with customers
- Building sales capability, management, and motivation of the sales team
- Pursue sales leads; visit existing and new customers; assess customer needs and suggest appropriate products and services; respond to customer inquiries
- Negotiate prices and delivery times within limits of authority; conclude sales orders to meet revenue targets

#### Job Requirements

- Bachelor's Degree in Science/ Engineering or any related field
- Minimum of 5 years of mechanical sales experience, especially related to equipment or machinery
- Experience in the plastics industry is an added advantage

- Proficiency in Microsoft Excel, PowerPoint, etc.
- Possess strong technical knowledge and preferably people management skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

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会社説明