



PR/158554 | Project Sales Assistant Manager (Construction Materials)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1521561

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年03月25日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A manufacturing company of advanced construction materials is seeking a Sales Engineer/ Assistant Manager to develop market segments in the central region of Malaysia.

Job Responsibilities

- Ensure that the predetermined sales, gross profitability, and growth objectives of the Market Segment & Territories are achieved or exceeded
- High level of market penetration and coverage, provide adequate level of customer service, technical service, and after-sales service
- Recommend and update new products in the market and evaluate the potential for future marketing
- Plan, implement, and monitor all sales and marketing activities for new market segments and/or territory
- Ensure the availability of stocks and closely gear the stock position to the actual needs of the market and financial objectives of the company
- Efficient control and collection of trade debts from the customers according to the agreed credit facilities
- Provide regular feedback on the general market conditions, trends, and competitors moves in the assigned regions
- Update and prepare weekly sales reports and material forecasts on a timely basis

Job Requirements

- Minimum STPM, Diploma/ Degree holder or equivalent in Sales & Marketing/ Civil / Chemical Engineering / Building Science knowledge or background
- At least 3 years of sales experience in building and construction materials, preferably waterproofing chemicals or cementitious-related products
- Good English speaking and Microsoft Computer knowledge
- Demonstrable sound business judgment and the ability to lead in a “teamwork” environment are essential
- Possess own transport and willing to travel
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

会社説明