



PR/158524 | Sales Assistant Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1521538

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年03月25日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is an established multi-national global trading company who trade a variety of commodities, including automotive, plastic, chemical, machinery, and metal products. They are currently seeking a Sales Assistant Manager to drive their business decisions and market development for their high-performance materials department.

Job Responsibilities

- Maintain and strengthen relationships with both existing and potential suppliers and customers to ensure seamless operations
- Actively promote raw materials in the automotive industry for domestic and international markets
- Research market opportunities and develop sales strategies to acquire new business
- Oversee and manage business costs and profits for automotive projects as the primary person in charge
- Collaborate with overseas branches to drive business development and partnership for global customers
- Establish an annual sales plan for budget achievement

Job Requirements

- Degree in Business Administration/ Sales & Marketing or its equivalent
- At least 3 years' working experience in sales or trading, preferably in plastic or automotive industries

- Strong analytical and business acumen to drive business decisions and market development
- Experience in leading cross-functional projects, particularly within the automotive industrial or raw material trading sectors
- Good negotiation skills and contract management expertise, in delivering cost savings and value-added solutions for customers and stakeholders
- Result oriented, dynamic personality, good follow through and possess good organizational skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click [APPLY NOW](#).

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会社説明