



PR/158522 | Business Development Executive (Chemicals - Industrial Cleaning)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1521537

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年02月11日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A FMCG company in the chemicals and industrial cleaning solutions industry is looking for a Business Development Executive for their industrial and institutional clients.

Key Responsibilities:

- Promoting and selling Institutional & Industrial Cleaning and Sanitizing product to those industries that emphasize cleaning and sanitizing activities such as Commercial Buildings, Factory, Cleaning Service Company, Hotel and Industrial Laundry.
- Develop new market and new customer.
- Managing and maintaining existing customers.
- Installing dispensers and actively promoting importance of hygiene and sanitation.

- Supporting the Sales Department in term of service, training and dispensing system for dilution and application.
- Liaise with factory on delivery and order arrangements.
- Responsible for on-time payment collection.
- Responsible for stock control.

Job Requirements:

- Degree or diploma in any science stream (Chemistry, Biology, Physics).
- More than 1 year working experience in sales management of professional or industrial business, preferably chemicals.
- However, fresh graduates will be considered too, and on-the-job training will be provided.
- Good presentation and communication skills (English & Chinese).
- Computer literate, especially in Words, Excel and Power Points.
- Must possess own transport and must be willing to travel.

会社説明