

MichaelPage

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Sr Sales Manager, Diagnostics & Life Science (East Japan)

シニアセールスマネージャー（診断・ライフサイエンス）_欧州企業

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1521406

業種

医療機器

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1300万円

更新日

2025年02月10日 18:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

- Oversee the activity of sales team in east Japan, covering both diagnostics and life science product portfolio
- Work closely with Japan Sales Director and APAC GM, support the launch of new projects in Japan

Client Details

- European business providing solutions for diagnostics, pharmaceutical research and applied testing
- Providing solutions like molecular diagnostics, sample preparation technology and bioinformatics software etc.

Description

- Oversee the activity of sales team in east Japan, covering both diagnostics and life science product portfolio
- Provide market insights, strengthen connection with KOLs
- Develop long-term sales plans to contribute to business growth, especially in the diagnostics field
- Work closely with Japan Sales Director and APAC GM, support the launch of new projects in Japan
- Manage team of 10~15; provide mentorship and work on goal-setting

Job Offer

- Strong brand name in molecular diagnostics and sample preparation technology
- Work closely with Japan and APAC GM
- Be part of a dynamic business and contribute to the growth
- Flexible work style

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

スキル・資格

- Experience and knowledge in the diagnostics industry
 - Experience in people management
 - Business level English preferred
 - Capability to lead the team and grow the business
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会社説明

European business providing solutions for diagnostics, pharmaceutical research and applied testing
Providing solutions like molecular diagnostics, sample preparation technology and bioinformatics software etc.