

MichaelPage

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## Sales Manager - Connectors

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1521386

## 業種

電気・電子・半導体

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

650万円 ~ 1000万円

## 更新日

2025年02月10日 15:45

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

日常会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are seeking an enthusiastic and motivated Sales Manager to join our industrial manufacturing sales team. The successful candidate will be responsible for strategies and implementing sales plans and achieving sales targets.

## Client Details

Our client is a large organisation in the industrial and manufacturing sector, recognised globally for its high-quality products and innovative solutions. With a strong presence globally across various fields, they continually strive to expand their reach and improve their offerings.

## Description

- Develop and implement effective sales strategies
- Establish productive and professional relationships with key personnel in assigned customer accounts
- Negotiate and close agreements with large customers
- Monitor and analyse performance metrics and suggest improvements
- Prepare monthly, quarterly and annual sales forecasts
- Provide timely and effective solutions aligned with client's needs

**Job Offer**

- An attractive salary package of approximately 8,000,000 JPY with an additional 20% incentives
- Conducive work environment that fosters skill development and personal growth
- Opportunity to work in one of the vibrant cities
- Competitive vacation and holiday leave

We encourage ambitious candidates seeking to make a significant impact in the industrial and manufacturing sector to apply. This is a great opportunity to advance your career.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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**スキル・資格**

A successful Product Sales Manager should have:

- A degree in Business Administration or relevant field
  - Proven work experience in sales management with connectors or electronics business
  - Excellent knowledge of CRM software and Microsoft Office Suite
  - Understanding of sales performance metrics
  - An ability to understand and analyse sales performance metrics
  - Solid customer service attitude with excellent negotiation skills
  - Strong communication and team management skills
  - Native Level Japanese, Business Level English
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**会社説明**

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