

MichaelPage

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Sales Manager - Semiconductor

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1521360

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

850万円 ~ 1200万円

更新日

2025年02月10日 11:51

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This role is an exciting opportunity for a passionate Sales Manager to drive growth and lead a diverse team within the semiconductor industry based in Tokyo. The ideal candidate should be motivated, strategic, and possess exceptional communication skills.

Client Details

Our client is a globally recognised, large-sized organisation in the semiconductor industry. They are well known for their innovation, quality products, and commitment to sustainability. They have a strong presence in Japan and continue to expand their operations.

Description

- Plan and implement effective sales strategies to drive sales growth.
- Establish productive and professional relationships with key personnel in assigned customer accounts.
- Identify emerging markets and market shifts while being aware of new products and competition status.
- Monitor and analyse performance metrics and suggest improvements.
- Prepare monthly, quarterly, and annual sales forecasts.
- Stay up-to-date with new product launches and ensure the sales team is on board.

- Provide timely and effective solutions aligned with client's needs.

Job Offer

- An attractive salary package, estimated around 10,000,000 to 12,000,000 JPY per annum.
- The chance to work in a fast-paced and innovative environment in Tokyo.
- Being part of a company that values sustainability and innovation.

We encourage all candidates who believe they possess the necessary skills and experience to apply. This is a fantastic opportunity to contribute to an industry-leading company and drive your career forward.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful 'Sales Manager should have:

- A degree in Business Administration, Marketing, or Electrical Engineering
- Proven ability to drive the sales process from plan to close.
- Strong business sense and industry expertise in the semiconductor sector.
- Outstanding communication, negotiation, and interpersonal skills.
- Highly motivated and target driven.

会社説明

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