



PR/117834 | General Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1521258

業種

医療機器

雇用形態

正社員

勤務地

オランダ

給与

経験考慮の上、応相談

更新日

2025年02月07日 10:56

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

General Manager

Salary

Competitive

Job profile

A Japanese Global manufacturing company is looking for the General Manager, who is responsible for all aspects of the company in the UK including but not limited to Sales, Marketing, Regulatory and Quality, Service and Support, and any other functions to run the all business successfully. As the head of the company take full responsibility for business results.

Duties and Responsibilities:

- Oversee the overall operations of the company and take full responsibility for the sales budget.
- Represent strategic initiatives and coordinate organizational objectives and strategy with their headquarter and all affiliates.
- Provide management oversight of the company functions:
 - o Sales and Marketing
 - o Scientific and Application
 - o Service and Customer Support
 - o Quality Assurance and Regulatory Assurance
 - o Logistics and other Administration
- Provide leadership to the Sales and Marketing strategy and planning processes including; oversee development of effective marketing of products.
- Prepare the annual budget, manage the ongoing monthly expenses and capital projects within the approved budgets and provide assistance to the Finance and Accounting functions of the headquarter in support of financial analyses and projects.
- Travel to various locations to provide marketing and sales support, not only to customers/users but also at exhibition, seminar, conference and etc;

This job description is not intended to be all-inclusive and the employee will also perform other reasonably related business duties as assigned by management.

Knowledge and Skills

- 10+ years experience in sales, marketing, and business management preferably in the in vitro diagnostics or medical device industry, is required.
- P&L experience with strong corporate finance knowledge including balance sheet and cash flows
- Strong presentation and senior-management level communication skills
- A four-year college degree required, MBA or graduate level education preferred.
- Adoptive for different culture and new working environment.
- Team-work oriented
- Consultation approach
- Working experience under certain quality management system

Visa

Candidate must be eligible to work without any restrictions as no visa support given

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