

MichaelPage

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General Manager, Japan

General Manager, Medical Device Japan

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1520724

業種

医療機器

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2025年02月06日 11:33

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Join a leading global respiratory device company as the new Japan GM.
- Transform and lead scale up initiatives to grow the Japan business.

Client Details

- A globally established respiratory device company with #1 market share, headquartered in the US.

Description

- Lead the gradual transition from traditional account management to a cutting-edge omnichannel strategy, focusing on public awareness and optimising customer pathways.
- Implement sustainable growth strategies and upscale the headcount of the business.
- Collaborate with regional and global teams to influence APAC and global strategies.

Job Offer

- Highly competitive salary and benefits.
- Autonomous leadership to drive impactful changes/strategies.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Saki Kanematsu at +81 3 6832 8904.

スキル・資格

- Experience as a senior marketing or sales leader in the health care industry.
 - Extensive experience leading growth strategies and transformation initiatives oriented towards the Japan market.
 - Background working in Pharma, Med Device, Biotech or related industries is a must.
 - Experience in digital marketing will be ideal.
 - Proven track record in revenue management.
 - Experience managing a team/organisation of 15+ people.
 - Global or regional experience is ideal.
 - A strong command of English and Japanese is a must.
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会社説明

A globally established respiratory device company with #1 market share, headquartered in the US.