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Retail Director- Quiet luxury brand

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Retail Director- Quiet luxury brand

求人ID

1520465

業種

その他

雇用形態

正社員

勤務地

東京都 23区

給与

1300万円 ~ 1700万円

更新日

2025年02月04日 16:03

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are looking for a diligent and dedicated Retail Director to lead our team in the retail industry, providing exceptional service and driving sales in our Tokyo-based stores.

Client Details

This is a fantastic opportunity to join a large organization in the retail sector. The company is a global leader in high-quality products, with a reputation for excellence and a strong presence in Tokyo. The currently have 28 stores at the moment around Japan + 5 outlet (2 stores they manage directly, rest is franchise), 3 FSS (Omotesando, Ginza, Kobe)

Description

- Direct and oversee retail operations in Tokyo.
- Lead and motivate teams to achieve sales targets.
- Implement strategic plans to expand the company's customer base.

- Ensure high levels of customer satisfaction through excellent service.
 - Assess business performance and implement strategies to improve key performance indicators.
 - Manage and develop relationships with key stakeholders.
 - Maintain high store standards, including visual merchandising.
 - Ensure compliance with company policies and procedure
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Job Offer

- An attractive salary package of around 15 million JPY, negotiable based on experience.
- An inclusive and supportive company culture.
- Opportunities for professional development and growth within the company.
- A challenging and rewarding role in a leading retail organization.

If you're a passionate leader with experience in the retail industry and are looking for the next step in your career, we'd love to hear from you. Apply today to join our team in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

スキル・資格

A successful Retail Director should have:

- A strong background in retail management.
- Excellent leadership and people management skills.
- Strong business acumen and commercial awareness.
- Superior customer service skills.
- Experience in strategic planning and execution.
- Strong analytical skills and data-driven thinking.
- The ability to manage multiple tasks and work to tight deadlines.

会社説明

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