



## PR/109037 | Consulting Sales Engineer {pune}

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1520268

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月04日 12:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Title:** Consulting Sales Engineer

#### Job Qualification:

- B.E/B. Tech (Electrical, Electronics, Mechanical), MBA (Sales)

#### Job Responsibilities:

- Develop thorough understanding of Engineering / Industrial Products like Sensors, Measuring Instruments, High Precision Microscopes, Laser Makers and so on used in research institutes and sell them to relevant target industries.
- To connect with Industrial Customers, explain about these products and take it forward through detailed product demonstrations and testing.
- Must be a hard worker in his given area or territory to achieve the sales target.
- Willing to travel to the customer's places to fulfill customer requirements.
- To maintain good relationships with existing customers and retain them by offering timely support and service.
- To prospect and generate leads for sales continuously and be responsible for the complete sales lifecycle from initial connection to the customers over calls to visiting the clients for demonstration & testing to closing the sale and to offer post-sale service & support.

