



PR/109037 | Consulting Sales Engineer {pune}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1520268

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年02月04日 11:57

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title: Consulting Sales Engineer

Job Qualification:

- B.E/B. Tech (Electrical, Electronics, Mechanical), MBA (Sales)

Job Responsibilities:

- Develop thorough understanding of Engineering / Industrial Products like Sensors, Measuring Instruments, High Precision Microscopes, Laser Makers and so on used in research institutes and sell them to relevant target industries.
- To connect with Industrial Customers, explain about these products and take it forward through detailed product demonstrations and testing.
- Must be a hard worker in his given area or territory to achieve the sales target.
- Willing to travel to the customer's places to fulfill customer requirements.
- To maintain good relationships with existing customers and retain them by offering timely support and service.
- To prospect and generate leads for sales continuously and be responsible for the complete sales lifecycle from initial connection to the customers over calls to visiting the clients for demonstration & testing to closing the sale and to offer post-sale service & support.

