



PR/108934 | Jr. Manager- Sales

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1520242

#### 業種

電気・電子・半導体

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月04日 11:56

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

Experience in Semiconductor components Sales:

Primary Roles and Responsibilities:

- Sales responsibility of handling assigned accounts to increase sales and market penetration.
- Exploring new opportunities to increase the Business Revenue and Profit for the company
- Inventory optimization through stock monitoring/ customer's orders etc.
- Account Receivables Management.
- Responsible for controlled coordination of overall supply chain management.
- Responsible to establish effective working relationships with both customers and Vendors.
- MIS Reports on Business/Sales/Forecast Plans
- Coordinate with technical teams and manage sales to ensure client satisfaction in both pre and post sales activities.
- Preparing and updating simulation sheets as per latest backlogs for customers for order loading and rescheduling.
- Getting approvals as and when required.
- Part master creation in UL system
- Actively participate in sales conference / seminars / exhibitions

#LI-JACIN

