



PR/108934 | Jr. Manager- Sales

**募集職種****人材紹介会社**

ジェイエイシーリクルートメントインド

**求人ID**

1520242

**業種**

電気・電子・半導体

**雇用形態**

正社員

**勤務地**

インド

**給与**

経験考慮の上、応相談

**更新日**

2025年03月18日 11:02

**応募必要条件****職務経験**

3年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ビジネス会話レベル

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

Experience in Semiconductor components Sales:

Primary Roles and Responsibilities:

- Sales responsibility of handling assigned accounts to increase sales and market penetration.
- Exploring new opportunities to increase the Business Revenue and Profit for the company
- Inventory optimization through stock monitoring/ customer's orders etc.
- Account Receivables Management.
- Responsible for controlled coordination of overall supply chain management.
- Responsible to establish effective working relationships with both customers and Vendors.
- MIS Reports on Business/Sales/Forecast Plans
- Coordinate with technical teams and manage sales to ensure client satisfaction in both pre and post sales activities.
- Preparing and updating simulation sheets as per latest backlogs for customers for order loading and rescheduling.
- Getting approvals as and when required.
- Part master creation in UL system
- Actively participate in sales conference / seminars / exhibitions

#LI-JACIN

