



PR/116677 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1519936

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年02月04日 11:43

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Executive

Work location: Bangkok

Job Description:

- Collaborate with the Sales Team and other relevant departments to drive business growth.
- Visit customer assess their needs, analyze situations, track outcomes, and report to the manager.
- Maintain relationships with existing customers while identifying and pursuing new business opportunities.
- Follow up and solve Sales problems to be able to meet the customer's needs.
- Communicate, maintain and develop clients relationship.
- Secure contracts from new prospective customers on a monthly basis.
- Execute sales activities aimed at achieving sales targets, including following up with customer accounts and managing internal processes.

Job Qualifications:

- Minimum 2-3 years experience in sales or business development.
- Experience in leasing company is preferable.
- Bachelor's degree in any field.
- Good command in English is a must* (Business level)
- Driving skills are an advantage; owning a car is not required.
- Proficient in Microsoft Office and Salesforce programs.
- Capable of working under pressure to meet deadlines and self-motivated.
- Strong passion for sales and highly driven to achieve targets.
- Excellent personality, strong negotiation skills, and logical thinking are essential.
- Strong coordination and problem-solving abilities.
- Calm, easy-going personality with a service-oriented mindset.

会社説明