



PR/116653 | SALES MANAGER / ASSISTANT SALES MANAGER - Cutting Tools

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1519915

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年02月04日 11:42

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION: ASSISTANT SALES MANAGER
PRODUCT: CUTTING TOOLS, MACHINE TOOLS
SALARY: 40,000 - 50,000 THB
LOCATION: BANGKOK
WORKING HOUR: MON - FRI: 8.00 AM -5.00 PM

Job Description

- Manage sales of products and services to small and medium sized customers within an assigned geographical territory.
- Retain and grow business with existing customers and generate sales from new customers.
- To anticipate and understand customer needs and match them with our product offering to maximize customer value and sales profit.
- Pursue sales leads; visit existing and new customers who may be of strategic importance to the organization; assess customer needs and suggest appropriate products and services; respond to more complex customer enquiries; negotiate prices and delivery times within limits of authority, and conclude sales orders to meet revenue targets.
- To collect and communicate relevant business and market intelligence to product and sales management by using the applicable systems.

- Establish annual, quarterly, monthly, or weekly sales plans and prioritize and schedule own activities so these targets are met.

Qualifications

- Bachelor's Degree/ Diploma in Mechanical Engineering or related fields.
- **Minimum 3 years of sales experience with Industrial cutting tools or 5 years of manufacturing experience and an ability to sell.**
- Knowledge of CNC Machining; metal cutting processes and practices, general understanding of business
- Good command of written/ spoken English.
- Highly self-motivated, solution provider and ability to work under pressure.
- Must be a team player.
- Possess valid driving license.

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#citybangkok

会社説明