



## PR/116134 | Sales Executive / Senior Sales Executive - Food

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1519874

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月04日 10:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Responsibilities:

- Seek out and engage new customers to promote products and create new business opportunities.
- Schedule and organize daily calls and visits to potential customers.
- Foster and maintain relationships with existing customers, identifying opportunities for upselling and cross-selling.
- Enhance sales performance to achieve monthly and annual goals.
- Negotiate and finalize sales, address complaints or feedback, and resolve issues for customer accounts under your care.
- Report on market conditions, competitor activities, and new customer acquisitions to the sales manager.
- Prepare sales documents (proposals or quotations), present them to customers, and follow up on progress and feedback.

- Work closely with all internal cross-functional teams.

**Qualifications:**

- Bachelor's degree in any field.
  - At least 3 years of experience in sales, preferably in the food industry.
  - Fluent in both written and spoken English, with a minimum TOEIC score of 700.
  - Strong analytical skills, creativity, initiative, and proactivity. Highly self-motivated and able to act quickly.
  - Ability to work well under pressure, responsible, and with good interpersonal and communication skills.
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会社説明