

MichaelPage

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Sales Executive (Kanagawa)

Sales Executive

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1519020

部署名

Electronics

業種

電気・電子・半導体

雇用形態

正社員

勤務地

神奈川県

給与

600万円～900万円

ボーナス

給与：ボーナス込み

更新日

2025年02月03日 11:04

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a Sales Executive with a solid technical background and customer-facing experience to join our sales department. This role will require the successful candidate to liaise with clients, understand their needs, and develop solutions within the Industrial/Manufacturing industry.

Client Details

A global leader in the design and manufacturing of electronic solutions, providing innovative products to a diverse range of industries including automotive, data communications, industrial, consumer electronics, and healthcare.

They have presence presence in 40+ countries, and offers a comprehensive portfolio of connectors, cables, sensors, and integrated solutions that enhance the performance and reliability of electronic devices.

The company's commitment to quality and advanced technology drives its continuous development of cutting-edge solutions, making it a trusted partner for businesses seeking to advance their technological capabilities in a rapidly evolving market.

Description

- Engage with customers to understand their requirements and provide appropriate solutions.
- Work closely with the sales team to develop sales strategies and achieve targets.
- Provide technical support and guidance to clients and team members.
- Develop and maintain strong relationships with clients.
- Stay updated with the latest industry trends and competitor products.
- Attend industry events, conferences, and networking events in Kanagawa and other locations as needed.
- Prepare technical reports and sales presentations as required.
- Collaborate with different teams within the company to ensure customer satisfaction.

Job Offer

- Opportunity to work in a global, large organization with a diverse team.
- A chance to use and develop your skills within the Industrial/Manufacturing industry.
- A location in the vibrant area of Kanagawa.
- The experience of working with leading clients in the industry.

If you are a driven individual who enjoys challenges and working in a fast-paced environment, we encourage you to apply for the Sales Engineer position.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

スキル・資格

A successful Sales Executive should have:

- Proven experience in a sales role within the Industrial/Manufacturing industry.
- Strong technical knowledge and ability to understand and solve complex problems.
- Excellent communication skills and the ability to interact with clients and team members effectively.
- Fluency in English and Japanese.

会社説明

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