

MichaelPage

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## General Manager - Osaka / Hospitality

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 採用企業名

Hospitality

## 求人ID

1519001

## 業種

ホテル

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1000万円 ~ 1500万円

## 更新日

2025年01月31日 20:12

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

An accomplished General Manager is required to lead a proficient sales team in the leisure, travel and tourism industry based in Osaka. The role entails team management, driving sales, and overseeing daily operations.

## Client Details

Our client is a large organization in the leisure, travel & tourism industry. They have a strong market presence both domestically and internationally, with a significant number of outlets across the globe. They pride themselves on delivering exceptional customer service and creating memorable experiences for their clientele.

## Description

- Lead the sales team in achieving sales targets
- Oversee daily operations and ensure exceptional customer service
- Develop and implement sales strategies to expand customer base
- Coordinate with marketing team to promote products and services

- Monitor market trends and competitor activities
- Manage budgets and financial planning
- Recruit, train, and mentor sales staff
- Ensure compliance with industry regulations and company policies

#### Job Offer

- Competitive salary range of 9M - 15M JPY per annum
- Opportunities for career advancement and personal growth
- Vibrant company culture with a strong focus on teamwork and innovation
- Chance to work in the buzzing city of Osaka in the leisure, travel and tourism industry

If you are a driven and experienced General Manager looking for your next challenge, we invite you to apply for this exciting opportunity in Osaka.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Alice Aditya Josephine on +81 3 6832 8676.

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#### スキル・資格

A successful 'General Manager' should have:

- A degree in Business Management, Sales, Marketing or a related field
- Proven experience in a managerial role within the leisure, travel and tourism industry
- Strong leadership abilities and team management skills
- Excellent communication and negotiation skills
- Knowledge of sales strategies and market trends
- Ability to make strategic decisions and manage budgets

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#### 会社説明

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