

MichaelPage

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Retail Director- Luxury

Head of Retail- Luxury fashion business

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Iconic luxury business

求人ID

1518734

業種

その他

雇用形態

正社員

勤務地

東京都 23区

給与

1300万円 ~ 1700万円

更新日

2025年01月28日 15:36

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

This position as Retail Director for Renown Luxury business is seeking for a candidate can oversee the retail operations and strategies of the Retail team. They would need to guide the team to achieve sales targets while ensuring customer satisfaction

Client Details

- Iconic brand
- Japan is part of North Asia region, and is an important market for HQ globally, with a lot of trust and communication.
- Flat organisation with a lot of internal mobility both within the group

Description

- Oversee the daily operations of retail stores in Tokyo.
- Develop and implement retail strategies to increase sales.
- Train and mentor retail staff to ensure excellent customer service.
- Collaborate with stakeholders to ensure product availability and visibility.
- Monitor inventory and ensure efficient supply chain management.
- Manage budgets and financial planning for the retail department.
- Organise promotional events and monitor their success.
- Maintain a strong understanding of the Luxury industry and market trends.

Job Offer

- A competitive salary within the range of 13.5M JPY to 16.5M JPY.
- The opportunity to work in a large, respected organisation within the Luxury industry.
- The chance to lead a dynamic team in Tokyo.
- A role that offers the chance to make a significant impact on retail operations.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

スキル・資格

A successful candidate should have:

- A degree in Business, Marketing, or a related field.
- Proven experience in retail management within the Luxury industry.
- Strong leadership skills and the ability to drive team performance.
- Excellent understanding of retail operations and strategies.
- Superior customer service skills.
- Strong understanding of the Tokyo market.

会社説明

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