



JAC Recruitment

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Thailand

PR/116600 | General Manager (sport fashion retailer)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1518447

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年03月11日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Country Manager - Sport Fashion Retailer**Salary:** 250,000 - 320,000 THB (Negotiable)**Location:** Bangkok City, BTS/MRT line

Job Description

Lead and manage the overall operations of the sport fashion retail business in Thailand, ensuring the achievement of business objectives, market growth, and profitability. This role involves strategic planning, business development, team management, and market adaptation.

Key Responsibilities

- Strategic Planning: Develop and implement strategic plans to increase market share and profitability.
- Operations Management: Oversee all aspects of operations, including sales, marketing, finance, logistics, and customer service.
- Market Analysis: Identify market trends, opportunities, and challenges, and develop strategies to capitalize on market potential.
- Stakeholder Relationships: Build and maintain relationships with key stakeholders, including customers, partners, suppliers, and government officials.
- Compliance: Ensure compliance with local regulations, laws, and standards governing business operations.
Team Leadership: Recruit, train, mentor, and manage a high-performing team of professionals.
- Performance Monitoring: Monitor and analyze performance metrics, financial indicators, and market data to track progress towards goals.
- Financial Management: Manage financial budgets, resources, and expenditures to ensure cost-effectiveness and profitability.
- Brand Representation: Represent the company at industry events, conferences, and networking opportunities to enhance visibility and brand awareness.

Requirements and Qualifications

- Bachelor's or Master's degree in Business Administration, Management, or a related field; MBA preferred.
- Proven experience in leadership roles, with a minimum of 10 years in executive management or country/regional leadership.
- Strong understanding of apparel/sport fashion/footwear market dynamics, business environment in Thailand
- Track record of success in driving business growth and market expansion.
- Excellent strategic planning and execution skills.
- Good command of English and Thai

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.
10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110
Tel: 02 261 1270
Contact: Napaphach – MNC Team

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#citybangkok

会社説明