



## PR/094499 | Sales Engineer - Industrial Commodity

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1518158

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月25日 09:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Our client's primary business involves the domestic and international trade of chemicals (primarily synthetic rubber), logistics materials, and various equipment. The company is incorporated in Asia, with operational bases in the United States, China, Thailand, and Mexico.

We are seeking a dynamic Sales Engineer to bolster the company's business in the region.

#### Job Responsibilities

- Engage in the sales of logistics equipment as a sales engineer.
- Handle technical sales of logistics materials by understanding customer needs, designing suitable logistics solutions, and presenting proposals.
- Collaborate with domestic contractors

- Act as a consultant to contractors during the prototype and mass production stages, ensuring product quality.
- Conduct quality control at outsourced manufacturing sites, requiring several visits per month.
- Cultivate new customers in various industries (automotive, food, distribution, chemicals) both domestically and internationally.
- Maintain relationships with existing customers through frequent phone calls and emails, especially with overseas clients.
- Create technical drawings using CAD software.
- Expect frequent domestic and international business trips.

#### **Job Requirements**

- Proficiency in creating and interpreting CAD drawings.
- Business-level English proficiency (internal communication will be conducted in English).
- At least 2 years of experience working in both Japanese and international companies.
- Competence in using MS Office (Outlook, Word, Excel, PowerPoint).
- Strong communication skills.
- Ability to think logically.
- General knowledge of trade practices (due to significant import and export activities, training will be provided post-hire).
- Experience in sales within the chemical and automotive industries.

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会社説明