



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



PR/094487 | Chemical Sales (English Speaking)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1518153

業種

その他（商社）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年04月22日 18:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company overview

A global trading company with a strong presence in Vietnam, specializing in providing high-quality solutions for industries such as chemicals, machinery, and materials. Committed to innovation and excellence, company focus on delivering value, fostering partnerships, and supporting clients' growth.

Job Description

- Build and maintain relationships with clients in the chemical industry (e.g., paint, ink).
- Identify and develop business opportunities to achieve sales targets.
- Collaborate with internal teams to provide customized solutions for clients.
- Manage sales activities, including preparing proposals, negotiating contracts, and closing deals.
- Monitor market trends and gather insights to identify growth opportunities.
- Prepare and submit sales reports to the management team.
- Handle domestic and international business trips as required.

Job Requirements

- Bachelor's degree or higher (preferably in Chemistry or related fields).
- Minimum of 3 years of experience in sales.
- Background in paint or ink-related industries is highly preferred.
- Strong English communication skills (both written and verbal).
- Excellent negotiation and presentation skills.
- Ability to work independently and as part of a team.
- Willingness to travel domestically and international

会社説明