



PR/094728 | Senior Sales Executive (HORECA)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1517822

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年02月25日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Senior Sales Executive (HORECA)

A new headcount for Senior Sales Executive has been created for our e-commerce trading and food distribution client.

About the Sales Executive

In this role, you will collaborate closely with the sales manager to meet sales goals within the HORECA business.

Key Responsibilities:

- Identify business opportunities by identifying prospects for HORECA business

- Develop and maintain strategic business relationships with major accounts to promote brand awareness and profitable business relationships
- Spreadhead sales expansion, introduce new products or services to clients and organize visits to current and potential clients
- Ensuring timely collection of account receivables

Key Requirements:

- A minimum of a Diploma in Business Management or a related field, with at least 3 years of B2B sales experience in the HORECA sector, preferably within the F&B industry.
- A robust network and strong contacts within the HORECA sector, particularly with hotels and restaurants in Singapore.
- Able to work under pressure and in a fast-paced environment
- Prior experience in start-up would be highly preferred
- Strong communication, organization and interpersonal skills with a good command of English

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
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EA Personnel: R1987984

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会社説明