



## PR/094728 | Senior Sales Executive (HORECA)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1517822

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 17:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Senior Sales Executive (HORECA)

A new headcount for Senior Sales Executive has been created for our e-commerce trading and food distribution client.

About the Sales Executive

In this role, you will collaborate closely with the sales manager to meet sales goals within the HORECA business.

Key Responsibilities:

- Identify business opportunities by identifying prospects for HORECA business

- Develop and maintain strategic business relationships with major accounts to promote brand awareness and profitable business relationships
- Spreadhead sales expansion, introduce new products or services to clients and organize visits to current and potential clients
- Ensuring timely collection of account receivables

Key Requirements:

- A minimum of a Diploma in Business Management or a related field, with at least 3 years of B2B sales experience in the HORECA sector, preferably within the F&B industry.
- A robust network and strong contacts within the HORECA sector, particularly with hotels and restaurants in Singapore.
- Able to work under pressure and in a fast-paced environment
- Prior experience in start-up would be highly preferred
- Strong communication, organization and interpersonal skills with a good command of English

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

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#countrysingapore

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会社説明