



## PR/086879 | Sales Representative (Two-Wheeler) in Northern & Eastern Germany - 100% Remote (m / f / d)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントドイツ

#### 求人ID

1517623

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

ドイツ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月28日 10:39

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### OVERVIEW

The European national two-wheel vehicle distributor who provides multi-international brands of mobility solutions. The company have been expanding business over Europe (Netherlands, Portugal, Belgium, Switzerland, France, and Germany).

#### KEY REQUIREMENTS

- Experience in sales, business development, or key account management
- Passion for 2-Wheel business
- Fluency in German and English is a must

**JOB RESPONSIBILITIES**

- Responsible for two-wheel products with a primary focus on B2B (dealers) customers in Northern and Eastern Germany
- Responsible for commercial activities with new and existing clients to develop networks and maximise performance
- Provide products and services advisory as a business partner to help customers (dealers) increase sales and achieve target
- Build and maintain relationships with key decision-makers of new and existing customers, and work closely with them to identify their needs and requirements
- Collaborate with internal team for budget and reports

**JOB REQUIREMENTS**

- At least 2 years of experience in Sales, Business Development, or Key Account Management
- Experience in the two-wheel or automotive industry will be advantageous
- Hands-on mentality with can-do attitude
- Flexible and willing to travel 80% of work
- Driving license class B
- Eligible to work in Germany

**BENEFITS**

- 100% Remote work
- 30 days of annual leave
- Performance bonus/commission
- Travelling expenses can be reimbursed
- Company car
- Fuel card
- Laptop and mobile phone are provided
- Remote work with flexible working hours

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会社説明