



## Head of Operations

### 募集職種

### 採用企業名

KPay Japan 株式会社

### 求人ID

1517549

### 業種

その他（金融）

### 雇用形態

正社員

### 勤務地

東京都 23区, 中央区

### 給与

経験考慮の上、応相談 ~ 800万円

### 勤務時間

9:30am - 6:30pm

### 更新日

2025年03月19日 01:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### About KPay :

KPay Group (KPay) is a leading fintech company dedicated to empowering businesses of all sizes with simple, smart, seamless and secure technology solutions. Serving over 45,000 merchants across Hong Kong, Singapore, and Japan, KPay is unleashing merchants' growth potential by building a one-stop platform for financial management, business operations and digital transformation. KPay secures a record USD55 million in 2024, marking the largest series A fundraising globally in the payments sector of the year.

#### Key Responsibilities:

1. Responding to inquiries from credit card issuers, merchants, etc.
2. Conducting new merchant surveys and periodic surveys, etc.
3. Maintains and manages documents related to merchants, and collaborates with the sales team on merchant surveys and other related tasks
4. Responding to complaints from credit card users regarding merchants

5. Negotiate with acquirers and other company contacts who work with the Company
6. Management and development of team members
7. Develop and implement departmental KPIs to achieve company goals
8. Other incidental duties

**Employment type :**

Full-time employee

Probation period: 3 months (no change in wages or conditions)

**Working Hours:**9:30am - 6:30pm

※ Excluding Saturdays, Sundays and public holidays

**Salary details :**

Wages will be determined based on experience and ability.

\*Salary includes fixed overtime pay

**Benefits and Welfare**

- Health insurance, employee pension insurance, employment insurance, workers'compensation insurance
- Paid vacation days, along with sick leave, summer vacation, New Year vacation, and special leave
- Commuting allowance

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スキル・資格

**Skills & Experience:**

1. At least 1-2 years of operational experience with acquirers, credit card companies and other financial institutions
2. Strong management skills and ability to effectively manage teams and projects
3. Possess strong leadership and interpersonal skills
4. Stress tolerance and ability to perform consistently
5. Ability to effectively manage multiple tasks simultaneously
6. Team-oriented and able to work collaboratively to achieve goals
7. Native Japanese level required

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会社説明