

MichaelPage

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Account Executive, IT service provider

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1517539

業種

ITコンサルティング

雇用形態

正社員

勤務地

山梨県

給与

1100万円 ~ 2000万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

休日・休暇

Saturday and Sunday

更新日

2025年01月27日 18:28

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Account Executive will act as a strategic partner for clients that provide IT service and solutions, Selling to wide range of customers including Finance, Insurance, telecom etc...

Client Details

Our client is a large organization that specialized on providing IT services and solutions. With a global presence, the

company prides itself on its commitment to its employees' professional growth and its dedication to providing top-notch services to its clients.

Description

- IT services selling to Insurance, Finance, Manufacturing
- Develop and maintain strong relationships with key stakeholders.
- Ensure compliance with industry regulations and company policies
- Collaborate with internal teams to ensure client needs are met.
- Stay current on market trends and competitive activity.

Job Offer

- A competitive salary package, estimated between 11M to 20M JPY
- Additional incentives up to 40% of the base salary
- Opportunities for professional growth and development
- A collaborative and supportive work environment
- Working from home is available.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nabaraj Aryal on +813 6402 1543

スキル・資格

A successful Account Executive should have:

- A solid understanding of the IT service industry selling to wide range of customers including Insurance and Finance
- Proven experience in a sales or account management role
- An ability to build strong relationships with clients and stakeholders
- Exceptional problem-solving skills
- Fluent in Japanese

会社説明

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