

MichaelPage

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## Sales Engineer

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1517294

## 業種

自動車・自動車部品

## 会社の種類

中小企業 (従業員300名以下) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

700万円 ~ 900万円

## 更新日

2025年01月27日 10:27

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

Seeking a highly motivated Sales Engineer to support and drive sales within the Industrial/Manufacturing industry. The ideal candidate will have a strong understanding of sales processes, coupled with technical knowledge.

## Client Details

The company is a well-established organization in the Industrial/Manufacturing sector. They have a significant presence in Tokyo and other parts of Japan. Their focus lies in providing innovative solutions and maintaining strong relationships with their customers.

## Description

- Develop and execute sales strategies to drive revenue growth in the Industrial/Manufacturing sector.
- Work closely with the technical team to understand customer requirements and provide solutions.
- Build and maintain strong relationships with new and existing customers.
- Provide technical presentations and demonstrations to prospective clients.

- Monitor market trends and competitor activities to identify opportunities and key customer targets.
- Ensure high levels of customer satisfaction.
- Manage and interpret customer requirements.
- Participate in trade shows, conferences, and other marketing events.

#### Job Offer

- Comprehensive benefits package including health and social insurance.
- Generous flexibility: office required only once a week + flex time/core time hours.
- Opportunity to work in a vibrant and supportive team environment in Tokyo.
- Commuting allowance to support your travels to work.

We encourage all candidates who believe they possess the necessary skills and experience to succeed in this role to apply. Join us in driving innovation in the Industrial/Manufacturing sector!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

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#### スキル・資格

A successful Sales Engineer should have:

- Direct B2B sales experience in the Industrial/Manufacturing sector.
- Strong technical knowledge of the Industrial/Manufacturing sector.
- Outstanding presentation and communication skills.
- Fluent Japanese and business level English.
- Excellent problem-solving skills and the ability to work under pressure.
- A results-driven mindset with a focus on quality and customer satisfaction.

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#### 会社説明

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