

MichaelPage

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## Sales Manager (Test Equipment)

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1516617

## 業種

電気・電子・半導体

## 会社の種類

大手企業 (300名を超える従業員数)

## 雇用形態

正社員

## 勤務地

神奈川県

## 給与

900万円 ~ 1100万円

## 更新日

2025年01月21日 16:30

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are seeking a forward-thinking Sales Manager to join our Industrial / Manufacturing team. The ideal candidate will have a proven track record of driving and achieving sales targets, as well as excellent interpersonal skills.

## Client Details

Our client is a globally recognized, large organization in the Industrial / Manufacturing sector. They are acknowledged for their innovative products and solutions that have significantly impacted the industry. They maintain a supportive working environment that encourages creativity and growth.

## Description

- Develop and execute strategic sales plans to achieve sales targets
- Identify and pursue new business opportunities
- Provide leadership to the sales team and foster a positive and collaborative team environment
- Build and maintain strong relationships with key customers and stakeholders

- Analyze market trends and competitor activities to inform sales strategies
- Plan and manage budgets related to sales activities
- Ensure customer satisfaction by addressing their concerns efficiently
- Collaborate with other departments to ensure alignment of company objectives

#### Job Offer

- An attractive salary package
- A flexible working environment that supports work-life balance
- Opportunity to work with a global leader in the Industrial / Manufacturing sector
- A supportive and inclusive company culture

If you are a driven individual looking for an opportunity to grow in a large organization, we encourage you to apply. This Sales Manager role is a fantastic opportunity to work in a global, leading company within the Industrial / Manufacturing sector and to drive your career forward.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

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#### スキル・資格

A successful Sales Manager should have:

- A degree in Business, Marketing, or a related field
- A proven track record in a similar role within the Semiconductor/ electronics
- Strong leadership and team management skills
- Excellent communication and negotiation skills
- Ability to analyze market trends and make data-driven decisions
- Knowledge of CRM software and Microsoft Office Suite

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#### 会社説明

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