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## Account Executive- IT service Company

### Account Executive-IT service

#### 募集職種

##### 人材紹介会社

マイケル・ペイジ・インターナショナル・ジャパン株式会社

##### 求人ID

1516613

##### 業種

ITコンサルティング

##### 雇用形態

正社員

##### 勤務地

東京都 23区

##### 給与

1500万円 ~ 2500万円

##### 更新日

2025年01月21日 16:12

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ネイティブ

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

This is the opportunity to work in global leading IT service company with branches all over the world. The company is now hiring for positions who does IT service sales to Automotive industry, medical industry or semicon industry or for a position who mainly focus on DWS sales

#### Client Details

This is the opportunity to work in global leading IT service company with branches all over the world. The company provides wide range of IT service solution, including IT consulting, IT outsourcing, Application development, Engineering service.

#### Description

- Develop new accounts and manage existing account in an assigned industry
- Develop and implement effective sales strategies
- Establish productive and professional relationships with key personnel
- Lead nationwide sales team members to achieve sales targets
- Analyse market trends and competitor activity

#### Job Offer

- Competitive salary package of 15-25Million JPY OTE (70/30)
- Hybrid working Environment

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuta Mochizuki at +81 3 6832 8932.

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#### スキル・資格

- (Software or IT service sales experience to Automotive OR Semiconductor OR Medical Industry) OR (DWS Sales Experience)
  - Native level Japanese
  - Business Level English
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#### 会社説明

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