



PR/116520 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1516367

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年03月04日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Executive

Salary: Negotiable

Qualifications:

- High School certificate, Diploma of High Vocational Certificate, or Bachelor graduated.
- Experience in Heavy Lifting (Mobile & Crawler Crane) or Industrial Construction.
- Welcoming new graduates.
- Good command of English or Chinese is required.
- Knowledge of market, sales and negotiating principles.
- Excellent communication and presentation skills with the ability to build relationships.
- Can-do attitude, proactive, passionate and enthusiastic.
- Strong organizational and time-management skills.
- Ability to work independently while being a team player.
- Proficiency in MS Office.
- Own car with a driver's license.

Responsibilities:

- Growing sales volume, developing & maintaining the relationship with both existing and new accounts.
- Manage the entire sales cycle from finding a client to securing a deal.
- Preparing necessary documents for the clients.
- Provide professional after-sales support to enhance the customers' dedication.
- Remain in frequent contact with clients in your responsibility to understand their needs.
- Respond to complaints and resolve issues aiming for customer contentment and the preservation of the company's reputation.
- Negotiate agreements and keep records of sales and data.
- Maintain and update reports for the management team.
- High availability for travel to up-country sometimes.
- KPI driven approach.
- Target-oriented person

会社説明