



PR/116506 | Senior Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1516361

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年03月04日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company in and Logistics&Warehouse Solution Industry. They are looking for a potential candidate who can fulfill their requirement as following ;

Position : Senior Sales
 Location : Muang,Chonuri
 Business Type : Logistics& Warehouse Solution
 Working day : Mon – Fri

Benefit :

- Total Package Salary : 40,000- 60,000 THB/ month (negotiate depend on experience)
- Allowance
- Bonus

Qualifications:

- Bachelor's degree in Business Administration,Supply Chain or Engineering or related fields.
- At least 5 years of Sales experience and if you have Logistics&Warehouse Solution experience would be an advantage.
- Good command of communication and written English.
- Have own car and driving license.
- Able to travel both local and overseas.
- Good negotiate skill and analytical.

Job description

- Present company products, establish and maintain relationships to existing and new client.
- Enhances staff accomplishments and competence by planning the delivery of solutions, answering technical and procedural questions for less experienced team members,
- teaching improved processes, and mentoring team members.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.
- Analysis and provide report of market information.
- Receive orders from client create a quotation coordinate with relevant departments.
- To handle sales performance and sales activity.
- Coordinate with client, supplier and department concern.
- Receive orders from client create a quotation coordinate with relevant departments.
- Monitor competitor activity and perform pricing, product's feature comparisons.
- Liaise to internal and external for customer requirement.
- To coordinate & solve any issues/problem/technical with client's requirement for smoothly of the operations.

" Only shortlist candidate will be getting back"

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会社説明