



PR/116470 | Senior Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1516342

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年02月04日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Logistic / Freight / Contract Logistic / Warehouse)

Salary: 60,000-120,000 THB

Location: BKK city

Requirements:

Develop business by getting new accounts or increasing sales with existing accounts
Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
Generate leads, set appointments and present business proposals to potential customers through various communication channels, including face to face meetings, telephone calls, emails, etc.
Provide pricing, sales contracts to customers

Qualifications:

Bachelor's or above in Business Administration, or any related Fields

Min 3 years of working experience in Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation industry or any related

Ability to negotiate, influencing customers and make recommendations.

Preferably own car with driving license.

Good English and preferably Chinese skills in speaking and writing

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.

10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110

Tel: 02 261 1270

Contact: Napaphach – MNC Team

会社説明